



AGC CHEMICALS AMERICAS, INC.

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March 23, 2018

Notice of Fluon Fluoropolymer Resins Price Increase

Dear Valued Customer,

Attached you will find a Global Price Adjustment Letter from our Executive Officer, Takashizu Minato, regrettably informing our customers of the current supply and cost situation impacting our Fluon brand of products. Your Account Manager will be contacting you in the near future, if they have not done so already, to inform you of the current market environment and how it may impact your organization specifically.

It is critical that we continue to work together and communicate as much demand visibility as possible. AGCCA will continue to do our best to meet forecasts and fill all customer orders, but the situation has become extremely fluid so your understanding and patience is greatly appreciated during this time. We are committed to the markets and customers we serve, we are dedicated to operational excellence, and steadfast on delivering innovative material science solutions. This pledge cannot come with compromise or neglect for our environment.

We understand that this is not the news you wanted, but look forward to working with you and promise to do our best!

Sincerely,

Drew D'Agosta
Director, Sales & Marketing
AGC Chemicals Americas, Inc.
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